





We are

A boutique 15 year old L&D Company driven by a passion to make organizations and individuals succeed.



We work with select Multinationals and Fortune 500 clients for holistic end to end performance enhancement solutions spread over 3 to 12 months in areas of Leadership, Managerial & Personal Effectiveness and Sales.

Our unique TraC (Train and Coach) model integrates Corporate Training & Executive Coaching to deliver long term impact for organizations and individuals.



Practice Areas

Executive Coaching

• Shining Leadership Skills & Executive Presence (Gravitas) (for CXOs)

Executive Coaching & Mentoring (for Senior management)

Performance coaching (for High Potentials)

• Sales coaching for Managers (for Individuals and Groups)

Behavioral Training

- Leadership
- Managerial Effectiveness
- Personal Effectiveness
- Sales Effectiveness







Our Coaching





Neuroscience-based

A quantifiable neuroscientific foundation that underpins all coaching initiatives and content.

Process-focused

Codified practices for all interventions, including coaching, training and facilitation allows for scalable solutions.



Outcome-driven

Defined objectives, measurement culture and scalable solutions.





Coaching Methodology

Meeting with coachee

to build rapport and understand needs

Final assessment & Coaching completion report

after one year to stakeholders



Coaching Agreement:

Sign off on scope of work and shareholder expectations



Quarterly feedback

to stakeholders



Self understanding of coachee

through assessment and introspection exercise



Selection of 3 goals

and defining their measurement indices. Buy-in by stakeholders



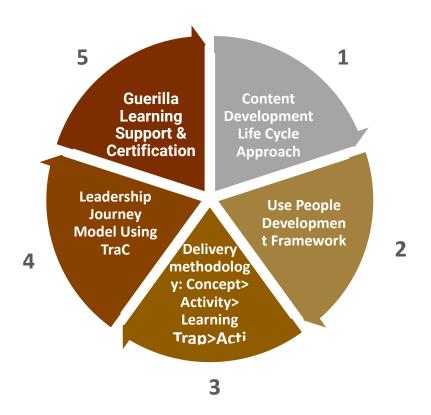
Coaching delivery

of 4 sessions of 90 minutes for each goal, once a fortnight



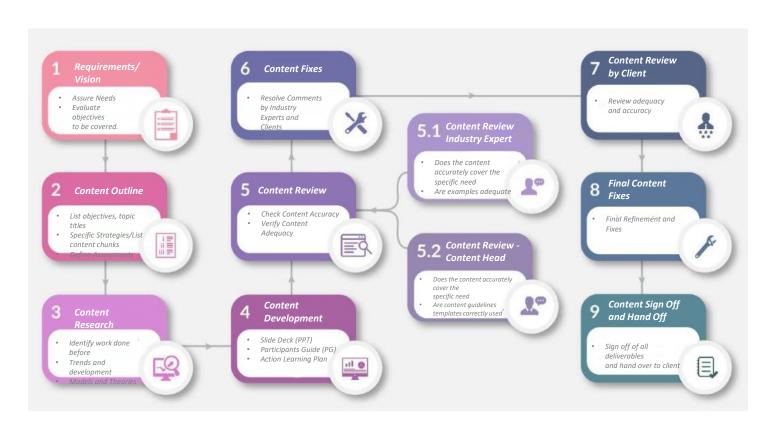


1. The Leadership Journey



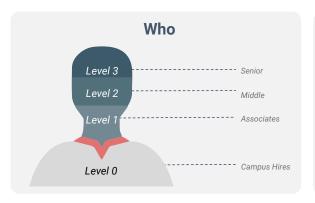




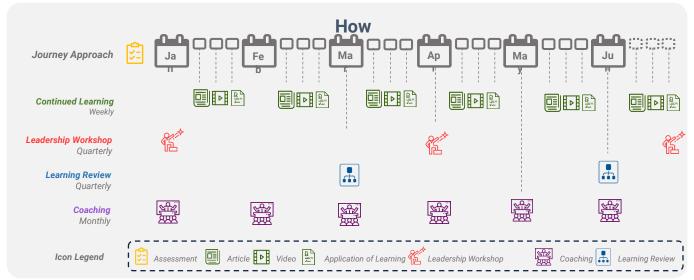




2. People Development Framework









3 Workshop Delivery Methodology

Workshop Pre-Assessment

Explain theoretical concept using minimum slides, videos and story-telling

Initiate participants to practice the concept using role-play, group discussion, brainstorming/game

Ask participants to trap the learnings after each module completion

Help participants create and commit to an action plan with timelines and measures of success

Workshop Post Assessment



TraC Overview



Identify competency based intervention areas in participants

Run coaching sessions each fortnight for 1.5 hours via personal/skype/telecalls by forming strategies & weekly action plans

Monthly evaluation, course correction & performance reports to HR (excluding confidential information share by coachees)

Complete assessment of each participant's personal competencies & improvement areas by using standard tools

Prepare Individual/Group Coaching Plans on predetermined goals using assigned projects

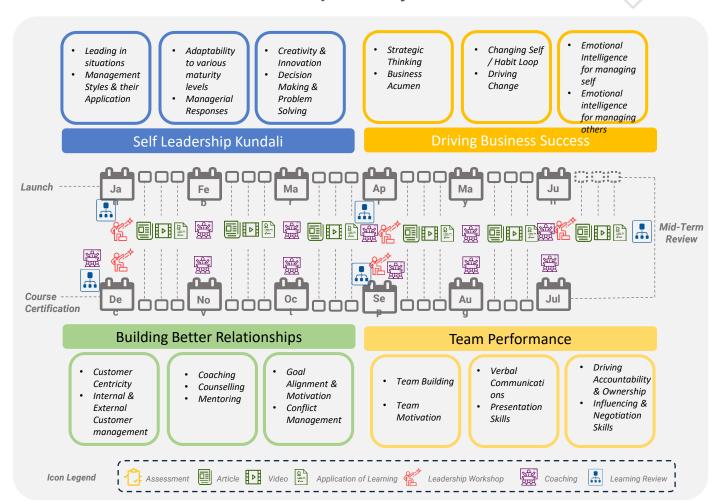
Complete individual post assessments after 3 to 12 months of coaching

Design 2 hour modules based on preassessments & validate with HR & Reporting Manager Deliver ILT on relevant modules to specific individuals requiring the intervention including a project

Submit completion report and recommendations



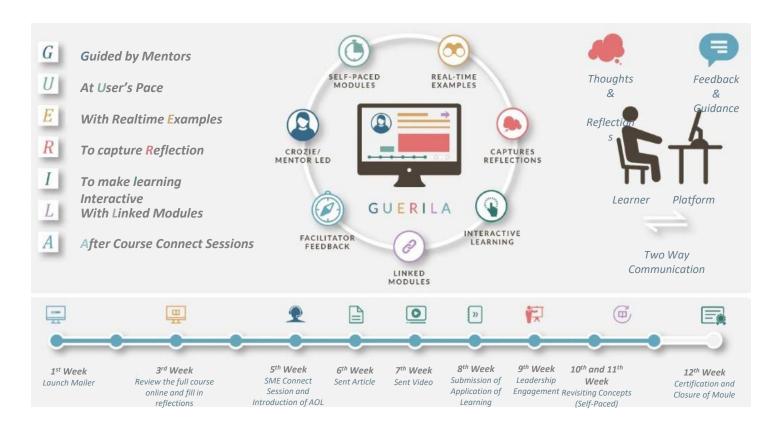
4. Leadership Journey Framework







5. Guerila Learning Support









Key Clients:

Dr. Reddy's Labs
Dupont
Ernst & Young
CNH Industrial
Toyota
Nissan International AG
LNJ Bhilwara Group
Oxford University Press
Max Life
Havells
GHCL

Area of Expertise:

Executive Coaching Group Coaching Leadership Training Business Consulting

KN-Ø- V/Z
Inspiring Performance

Rakesh has worked for 20+ years in the corporate sector, rapidly moving from frontline to CXO levels. Since then, he has been worked in Learning & Development for 15 years

Trained 25,000+ participants; delivered 3,000+ training days; Coached 200+ clients in 1500+ hours

Education & Certifications:

- ICF Certified Executive Coach (ACC)
- Certified Global Coach Betterup, USA
- Certified Executive Coach Neuroleadership Group
- Certified Quantum Business Consultant (U.K.)
- Certified Trainer Persona Global, USA (Persuasive Communicator, Persuasive Sales Person, Teambuilding, Transition to Management, Coaching & Mentoring
- WIN Sales, Europe India Licensee

Major Projects:

- Basic & Advanced Leadership
- Managerial Effectiveness
- Sales Excellence
- Negotiation Skills
- Emotional Intelligence
- Change Management
- Creativity & Innovation
- Conflict Management
- Work Life Balance

Professional Experience:

- Chief Mentor Knowledge Wizards
- President NeuroLeadership Group (South Asia)
- CEO Jaguar Land Rover AMP Motors, Delhi
- CEO Audi Hyderabad
- · Founder Director -Training and Consulting Group, Hyd.
- Director Adayana Learning Solutions, Hyderabad
- Head of Sales (Sleepwell Comfort Products, Hyd.
- GM Sales (Essar Commvision Limited, Chandigarh)
- Branch Head Automotive Manufacturers Ltd.

Interests: Mentoring, Yoga & meditation

Some of our Trainers



Alok is Learning and development professional for over 17 years, presently working with several Corporates and institutions to drive performance through people. Has led the L&D function in multiple organizations to build capability by successfully implementing competence mapping, content design, workshop delivery, and learning evaluation. With educational background in Electrical Engineering, I am a Certified Instructional Designer and Certified Neuro Linguistic Practitioner.



Vansh is a seasoned Learning & Development professional with a total of 19 years of working experience, of which 12 years has been in HR, Learning and Development. He currently works in the profile of a Learning Consultant, Master Trainer, Assessor and Instructional Designer. He has delivered successful workshops in various other sectors such as IT, ITES, FMCG, Consulting, Telecom, Pharma, Consumer Durables, Retail, Healthcare, Real Estate and Packaging for audiences ranging from Senior Management down to Frontline.



Chander has 21+ years' experience in Managing business & growth at senior levels. Trained 600+ participants * 4,000+ training hours * 34+ organizations * 50+ topics, 07+ years in Consulting, Coaching/Mentoring & Corporate Training He is Certified Culture Builder for Happiness @ Workplace; Global Leadership Assessor via "Marshall Goldsmith Academy" & certified BELBIN Practitioner



Nawneet is Neuroscience based trainer & coach. He has 19+ years of experience in development, consulting, training, sales and Marketing and Coaching. Certifications include: Train the trainer, Brian based coaching & NLP Training. He is competent in Planning, designing and facilitating training using a wide variety of training aids, motivational and implementation strategies.



Abhay is a core HR professional, MDI, Gurgaon with 10+ years of experience in Talent Acquisition and Talent Development with large corporates like Adobe, Amazon & Zomato. He built and scaled up in-house and freelance talent acquisition teams, developed talent, and management performance using analytics and assessment tools. His training areas are personal effectiveness, HR skills and Selling skills. He is certified for:Train the trainer, Voice and Accent training, Data research & analysis of Data Scientist Toolkit (John Hopkins, USA).



Recent Clients





























































Dr. Reddy's Foundation

