

RAKESH KUMAR SINGH



Executive Coach & Master Trainer



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25000+

Participants Trained



3000+

Training Days



200+

Clients Coached



3000+

Coaching Hours

Rakesh is an extremely successful coach and trainer. His warm, empathetic nature accompanied with a deep understanding of human behavior has helped him to excel in coaching assignments. His passionate training style and application of knowledge to sessions makes each session an unforgettable event.

He has an experience of 20+ years in the multiple industries at senior and leadership positions. After his successful stint in corporate world, he founded an L&D organization, which has been growing extensively in the past 15 years. He has trained in more than 100 organizations on 100+ topics & coached 200+ clients over 3000+ hours

PROFESSIONAL EXPERIENCE

Current: Founder Director & Chief Mentor, Knowledge Wizards, Gurgaon, Delhi NCR

1. Director, Training & Consulting Group – consulting assignments:
 - a. Neuro Leadership Group (President – India & South Asia)
 - b. CEO, AMP Motors – Jaguar Land Rover’s 4 dealerships in Delhi NCR & Jaipur
 - c. CEO, Olympus Motors – Audi Hyderabad (Automotive Group Company)
 - d. CEO, Automotives – Kobelco Earth Movers (Automotive Group Company)
 - e. Operated Business of Franklin Covey & DOOR Training & Consulting
2. Director – Adayana Learning Solutions (Blended Learning), Hyderabad / US.
3. Head of Sales – Sleepwell Consumer durables.
4. GM - Essar Telecom, a GSM & Basic Telecom company.
5. CEO, Automotive Manufacturers, A.P. handling Mahindra & Mahindra & Ashok Leyland.
6. Engineer in Hindustan Petroleum Corporation Ltd., handling technical sales to industries and retail distribution Sales of fuels & lubricants.



CERTIFICATIONS AND QUALIFICATIONS

- ✚ ICF Certified Executive Coach (ACC)
- ✚ Certified Global Coach – Betterup, USA
- ✚ Certified Executive Coach – Neuroleadership Group
- ✚ Certified Quantum Business Consultant (U.K.)
- ✚ Certified Trainer – Persona Global, USA (Persuasive Communicator, Persuasive Sales Person, Teambuilding, Transition to Management, Coaching & Mentoring)
- ✚ WIN Sales, Europe - India Licensee
- ✚ B.Tech - Mechanical, MBA – Marketing

Overall coaching experience: 1500+ hours with 200+ clients

COACHING CLIENT ORGANIZATIONS

Organizations: GHCL, LNJ Bhilwara, Mitsubishi Electric, Ericsson, Salesforce, Deloitte, Intuit etc.

Levels coached: CXOs, Director, V.P., G.M., Dept. Heads, First Time Managers, High Potentials

Size of organizations: Turnover from INR 500 crores to 3600 crores

Industry: Manufacturing, IT & ITES

Period of coaching engagements with leaders – 3 to 12 months

COACHING AREAS

- ✚ Shining Leadership Skills & Executive Presence (for CXOs)
- ✚ Management Success Mantra (Senior Mgmt)
- ✚ Super Performance Coaching (High Potentials)
- ✚ Skyrocket your Sales (Managers)
- ✚ Team Synergy (Group Coaching for Effectiveness)

CONSULTING AREAS

- ✚ Business growth
- ✚ Change Management
- ✚ Building Organizational Culture
- ✚ Leadership transitions
- ✚ Assessment centers
- ✚ Sales Performance Solutions

TRAINING CLIENT ORGANIZATIONS

Dupont, Dr. Reddy's Labs, Schneider Electric, Ernst & Young, Accenture, Max Life, S&P Global, Havells, Agilent, Amway, GHCL, Raychem RPG, Oxford University Press, Trivitron, Minda, Honda Siel, Toyota, Hyundai, Nissan International A.G., Mitsui & Co., Holostik, Indian Oil Corporation, BHEL, Baxter, INOX group etc.

